J.J.D.

21 March, 1911.

Mr. James Cumming,

621 Timken Bldg., San Diego, California.

Dear Mr. Cumming:

I was glad to get your letter of the 12th instant and to hear from you in regard to the way in which the work was progressing.

Blossom had already written me about letting the time keeper go. His fault has probably cost him his previous positions, and I was glad to learn that you got rid of him quick.

I have been waiting for the copy of the list that you were going to send me of the plants to add the quantities to them. I wish you would be careful about keeping a variety of geranium cuttings and propagating a large quantity of the rose pink variety. We want to push these plants just as rapidly as we can into large plants, and want to raise at least 40,000. The same is true of the heliotrope and we must get them started very soon. When I left there you only had a few geranium cuttings in the

benches and since then I worried a good deal about not having more in.

I understand from several of the nurseymen around Los Angeles that laurestinus needs to be propagated in very cool houses. I have written Blossom about the propagation of bougainvilles and as far as I can see the best way is to get the wood decidedly dormant and then make cuttings of all kinds of wood, thick and small, which should be planted in sand with bottom heat and covered by a sash in the greenhouse.

Please let me have a weekly report from you as I am very anxious to keep in touch with the work as it goes on.

Yours very truly,