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encl on

21 March, 1911.

Mr. John C. Olmsted,
U. S. Grant Hotel, San Diego, California.

Dear Mr. Olmsted:

After receiving in Louisville your letter about the matter of a foreman for the Exposition, I telegraphed to Thompson asking him to inquire if Rementer would accept a foreman's job at \$100 per month in San Diego. I received a reply as follows: "Rementer will accept with prospect of raise and traveling expenses from Seattle to San Diego. Better take him." This is the man about whom I have written you before, and if we can get him as a foreman, even if we have to increase his pay \$25 later on, I think he will strengthen the Cumming's outfit. Then in case Cumming does not make good we will have a man right on the ground. Personally, I think Cumming will improve steadily. I think he is exceedingly anxious to "make good" on our work, as it has been his ambition for some time to get connected with us. I do think that he is somewhat thick headed and does not remember clearly a large number of directions.

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Before I left I had a talk with him on this very matter, and suggested that he write in a book every direction that was given him, - even a man with the clearest kind of a head should make notes of verbal orders given him. While I was there I made it a point to write as many orders as possible on a slip of paper and asked that these slips be returned to me with a check mark indicating that the order had been executed. When I received Thompson's telegram I thought it best to wire him to send Rementer along and try to arrange the payment of the traveling expenses later, as it seemed important that if Rementer were going there at all that he should be there in time to help out on the north border plantation. I therefore telegraphed Thompson to send him and received a reply today that he would leave on Thursday, March 23.

I will try to locate some more gardeners and if I find any who are willing to go out there at their own expense I will send them along.

I will try also to locate a draughtsman for Blossom right away and let him know the result by telegraph within a day or so.

A letter from Cumming today states that he has requisitioned for a set of pipe tools to install a line of water pipe along the border plantations as the work progresses.

In regard to the Phoenix canariensis for the El Camino Real, I think we ought to be able to pick up a

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large number around Los Angeles and Redlands and ship down there. We will be able to get plenty of the size 10 to 20' in the various nurseries around Los Angeles, and for the big ones I think there will be very little chance of our not finding the number of plants we want. As soon as I return I will start a canvas for them.

Yours very truly,