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GRANT-HOLMES HOTEL OPERATING COMPANY.



U.S. Grant HOTEL

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EUROPEAN PLAN

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JAMES H. HOLMES, MANAGING DIRECTOR.

San Diego, Cal. 4th Jan '11
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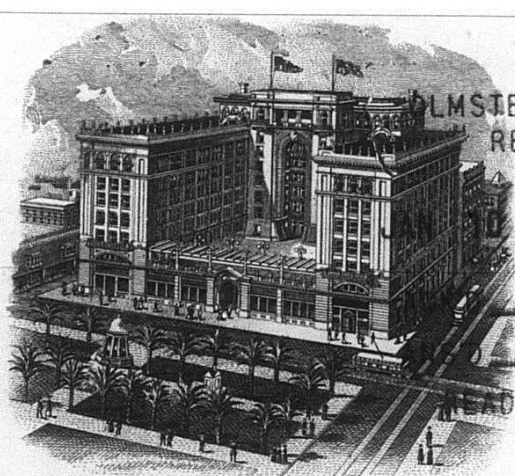
Dear Rick;

I leave yours of 30th re Jones. I think I'll consult Dawson before replying.

As I wired this Am. there now seems a chance that the Com^{tee} will consider Goodhue. The meeting yesterday was for discussion of Frank P. Allen's terms to serve as Director of works & live here the 4 yrs. He said he would come for \$50,000 for the 4 yrs with privilege of doing outside work & would share profit (up to 20,000 re-bate) with expens. For this he will act as designer both archit^e & engng to any extent desired, will be business manager of the work on bldgs & grounds & build by days work. Rather to my surprise they accepted his offer. It is not expected that he will do any archit^e designing other than structural detail & supervision to such extent as is needed. He will have an office on ground with 2 or 3 draughtsmen for structural details & such designing, etc. I

believe he estimates this office with
engineers surveyors time keepers
bookkeepers stenographers &c will
cost another \$80,000 or more. Archt^s
& our services will be extra. Our
bills will be something like \$35000
archt probably as much more.
It has been a great surprise to me
that the Comte has been willing
to go to such an expense. It has
been the result of much talking
and urging on my part & has
taken a lot of time. It remains to
be accepted by the Board of Direc-
tors but it is thought certain they will
vote favorably at a meeting tomor-
row.

The question of an architect
was much discussed till Allen
came ~~in~~ about middle of Dec. At
that time the competition idea was
given up partly because I talked
so strongly against it but more be-
cause Gill told Chas Marston
that he would not go into a compe-
tition. As they all wanted him they
were easily persuaded then to
give it up. Isn't that mean - wanting
a particular man to invite others
to compete & waste time & money with
the almost certainty that only that
one would be employed?



OLMSTED BROTHERS
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JAMES H. HOLMES, MANAGING DIRECTOR.

San Diego, Cal.

Well all that is explanatory. As the matter stood a vote had been passed asking Chas. Marston to negotiate with Gill. As they seemed so set on having him and as his ^{late} work pleased me pretty well & his spirit still more, I assented. It is assumed that he will accept a salary of \$3,000 as designer (& expenses) it being left to Director of works office to put his sketches into working drawings or under his direction. Well, during the meeting yesterday Myron H. Hunt telephoned the Chas. urging Goodhue's employment. They then questioned me and I ^{suggested} told them I had urged Goodhue before but unfortunately had been unable to give them much information. That since then you had posted me & I repeated what you had said & described the \$100 book. Then Allen came to my support very strongly as he knew him ^{well} more by reputation than I did. Having already given Allen

such a notable evidence of complete confidence as is implied by agreeing to pay him a salary of \$20,000 a year, they were disposed to heed what he said even more than what I said and passed a vote instructing the Secy to buy the \$100 book and to wire Hunt for Goodhue's address if in Los Angeles. I did not even know Goodhue's initials & his name was not in my address book! I hope negotiations will result favorably. I am very glad Allen is to have full charge as he is very friendly with Dawson & will do anything in reason that Dawson wants. Also if Goodhue is employed Allen will respect his architect's opinions a lot more than he would Gill's. Of course Goodhue is a far bigger designer than Gill. The trouble was that the Com^{tee} started with the full determination & even tacit understanding with subscribers that except ourselves all employees should be local men. It took a lot of talking to broaden them to employing Allen & it may yet take a lot to get them to employ Goodhue. In fact it will depend upon what Goodhue himself says to them & their impression of him as they are all convinced that Gill is a better designer in Spanish Mission style than anyone else.

Yours affectionately
John.