

26th September, 1910.

Mr. John C. Olmsted,

Hotel Algonquin, Dayton, Ohio.

Dear Mr. Olmsted:-

~~We~~ have just received a letter from the Panama-California Exposition Company, San Diego, a copy of which I enclose and which explains itself.

I have written them acknowledging their letter and stating that we would write them in a few days, making suggestions and a proposition. I am enclosing herewith a memorandum of the charges we made to the Seattle Exposition.

You wired Mr. Sheffield on October 9th that you would make a preliminary visit, a small scale general plan showing principal features, and a report for \$1500 and expenses, which would probably not amount to more than \$1000. You stated therein that this would not include working drawings or supervision, a proposition for which could be discussed during the visit. Also that you could start in about two weeks or

at once for increased compensation of \$200. This was accepted and the expenses amounted to _____.

On the 24th November you made a proposition to Mr. Smith stating that for future services, an elaboration of a larger scale plan, general supervision of planting and other landscape operations, together with the preparation of such drawings and diagrams as would enable competent experts to elaborate working plans, you would charge \$2000 a year for $2\frac{1}{2}$ years plus all expenses, including visits and expenses of Mr. Dawson. You asked at that time for an appropriation of \$10,000 to cover our services, and, on the 13th May, an agreement was signed for \$5000 as a fee. On the 2d of June we made to C.J. Smith a 3rd proposition for more constant supervision of the work until the opening of the Exposition. This included subsistence and was at the rate of \$708⁰⁰ per month, but did not include traveling expenses.

At this time we made a request for a superintendent of grounds and Mr. Koehler was sent out there for \$175 a month, which included his subsistence but not his traveling expenses. As you remember, in Seattle it seemed necessary to be on the ground from six to eight weeks at a time twice a year until about eight months

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before the opening when it seemed quite necessary to be there constantly.

I would suggest that if we were going to do this again that arrangements be made for constant supervision for the last twelve months and that two trained assistants from our office be arranged for, one in the field and one in the office. *Time doubled*

I am sending you a copy of the A.Y.P. bill. It might be well in making a proposition to mention that you expect to go to the Pacific Coast this fall.

Very sincerely,

Encls.

P.S. I have just talked this matter over with your brother and reviewed the bill sent to the A.Y.P. We both feel that we ought to get much more out of it than we did ^{from} the Seattle Exposition or not touch it, and that provision should be made whereby we would not have to let our assistants go there without compensation.